

**CAR MODEL**

OPEL ASTRA 1.7 16V CDTI 101CV SW ENJOY

*Calculated over 36 months 100,000 km***COSTS ON THE PURCHASE OF THE VEHICLE****VAT included**

Price		19.002,00 €
Hypothetical discount	6%	1.140,12 €
Registration and entry road (registration is not subject to VAT)		884,87 €
Interest (annual cost financing or non financial benefit)	4%	2.249,61 €

**TOTAL COST OF PURCHASE****20.996,36 €****COSTS RELATING TO THE MANAGEMENT (VAT included)****Total costs****Annual costs**

Rca Insurance*, Fire*, Theft* and Kasko	4.644,89 €	1.548,30 €
Property Tax *	573,00 €	191,00 €
Maintenance and tyres*	6.480,00 €	2.160,00 €
Rescue (ACI)	240,00 €	80,00 €

**COSTS RELATING TO THE MANAGEMENT****11.937,89 €****3.979,30 €**

\* Source: Business Quattroruote Special Flotte 2005

<b>SUMMARY COSTS (VAT included)</b>	<b>Total costs</b>	<b>Annual costs</b>	<b>Month costs</b>
Total cost ownership (Purchase+ Manage)	32.934,25 €	10.978,08 €	
Realizable selling used / * Residual value	7.624,17 €		
<b>TOTAL COST OF OWNERSHIP</b>	<b>25.310,08 €</b>	<b>8.436,69 €</b>	<b>703,06 €</b>
<b>SAVING OF A LONG-TERM RENTAL (VAT included)</b>	<b>Total costs</b>	<b>Annual costs</b>	<b>Month costs</b>
<i>Calculated over 36 months 100,000 km</i>			
Arval rental fee	18.969,12 €	6.320,04 €	526,67 €
<b>TOTAL SAVINGS</b>	<b>6.349,96 €</b>	<b>2.116,65 €</b>	<b>176,39 €</b>
<b>Savings as a percentage</b>	<b>25,1%</b>	<b>25,1%</b>	<b>25,1%</b>

\* Source: Business Quattroruote Special Flotte 2005